AliantBrands



### Brand Strategy Workbook Make an impact. Craft your brand's strategy.

- Your Proposition / Who You Are
- Your Why / Why You Do What You Do
- Your Vision / What You Want To Achieve
- Your Mission / How You're Going To Do It
- Your Customers / Who You Serve
- Your Position / The Niche You Own
- Your Values / What You Believe In
- Your Personality / How You Present Yourself
- Your Tone Of Voice / *How You Communicate*
- Your Core Messages / What You Want To Communicate

## 01.

## Your proposition

Who you are

## 02.

## Your Why

### Why you do what you do

# **03.** Your Vision

#### What you want to achieve

04.

### Your Mission

### How you're going to do it

# 05. Your Customers

Who you serve

# 06.

## Your Positioning

The niche you own

# 07.

## Your Values

What you believe in

# 08.

## Your Personality

### How you present yourself

# 09.

## Your Tone of Voice

#### *How you communicate*

# 10. Your Core Messages

What you want to communicate

